



The Smartest Choice for Security Ratings

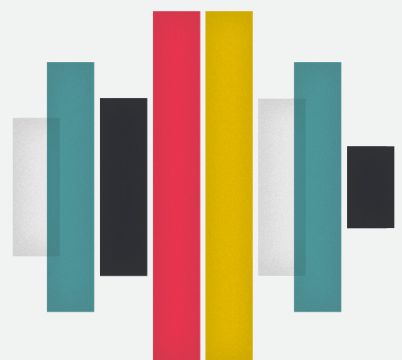


Transparent Data Collection & Accurate Scores

- ✓ Instant visibility of any company's security risk posture based on trusted data collected from a global network of proprietary, commercial, and open-source intelligence signals
- ✓ Transparent scoring methodology that accurately calculates A-F security ratings based on identified security issues relative to company size and digital footprint

Advanced Analytics

- ✓ Data science expertise that enables risk analysis and assessment across multiple issue types within 10 key risk factor categories
- ✓ Unique Breach Insights that predict likelihood of attack across vendor portfolios
- ✓ Board-level reports for business-centric view of ecosystem risk

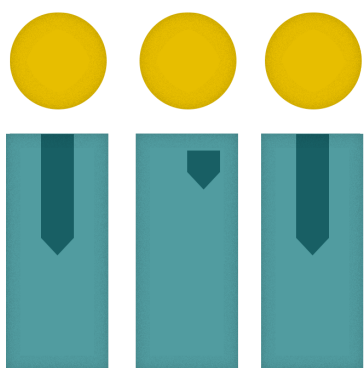
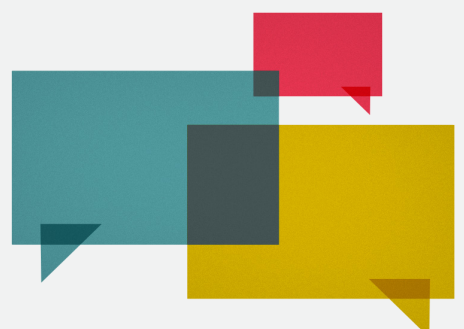


Platform Scalability

- ✓ >800 customers that rely on our continuous monitoring of over 1 million companies and counting
- ✓ Ability to seamlessly operationalize solution via integration with existing GRC/VRM platforms
- ✓ Actionable remediation guidance that can be shared with third-party communities

Collaborative Remediation & Vendor Engagement

- ✓ Interactive platform designed for fast collaborative issue resolution
- ✓ Free platform access for invited vendors to control their scorecards
- ✓ Visibility into the precise impact of specific security issues on risk ratings over time
- ✓ Automated "best path" and customized action plans to achieve target security rating



Flexible Licensing & Best-in-Class Customer Relationship Management

- ✓ Concurrent vendor licensing; easy self-service slot swapping
- ✓ All-inclusive license with no hidden costs
- ✓ Dedicated customer support for remediation guidance and solution value optimization
- ✓ Highest/most frequently reviewed IT VRM solution provider in Gartner Peer Insights

